Dhillon Real Estate PO Box 842 Ingleburn NSW 1890

Attention: Mr. Dara Dhillon

## RE: RECENT SALE OF PROPERTY AT INGLEBURN

Dear Dara.

Just dropping you a note to say thank you for the way you and your office conducted themselves during the recent sale of my property.

I, like the general public at large, had a pre-conceived concept that dealing with real estate agents is normally a very stressful process, with the reputation of the real estate industry well known. They have a tendency of putting their interests before your interests, and this is usually to the detriment of the vendor.

I was initially dubious about your marketing technique. It sounded like your company realized that it is the vendor who pays the commission, and should be looked after. Although your marketing material stated this, I was curious to see if you would actually conduct yourself in line with your marketing material.

I was very pleased, and pleasantly surprised, that you conducted yourself in a very professional manner during the total sale process. You kept me informed during the whole process, and I believe you managed to achieve a realistic sale price for the property which was beneficial to both myself, and the purchaser.

Once again, thank you for your efforts during the sale of the property, and please feel free to use myself as a referee to future clients you may have.

Yours faithfully

Tony Grey